Dossier Promotion Criteria

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Promotion Criteria Chart						
AGENT Level I to Level II	Evidence of Extension Programs	Professional Development	Community & Organizational Leadership	Honors & Achievements	County Director	
	Evidence of:	Evidence of:	Evidence of:	Evidence of:	Evidence of:	
	Effective teaching illustrating planning, organization, implementation, and evaluation using research or evidence-based programming. Programming progression in scope, depth, or size over time. Using evaluations to demonstrate changes in knowledge, attitudes, skills, aspirations, and behaviors over time. Progression of impact shown in Annual Impact Statements. Established actively engaged networks, coalitions, and collaborations extending the work of Extension in serving clientele. Effectively using volunteers in Extension programming.	Participation in relevant professional development. Application of relevant professional development in county programming.	Membership and participation in related professional association(s). Networking effectively in the community. Organizational leadership at the multi-county or regional level. Serving as an official mentor, when appropriate.	Recognition by peers for achievement in Extension programming. Recognition for Extension programming or community leadership by partners or organizations.	Active and engaged Ag committee. Working with county government to establish an optimal, fully funded budget. Management and maintenance of physical resources to meet the needs of programs and staff. Excellent management of fiscal resources to address current and future program efforts. Long-range planning to meet future needs of programs and staff. Providing and managing technology to allow for program innovation and implementation.	

	Promotion Criteria Chart						
AGENT Level I to Level II	Evidence of Extension Programs	Professional Development	Community & Organizational Leadership	Honors & Achievements	County Director		
	Effectively implementing the program development process (The Tennessee Extension Program Planning & Evaluation Model) to address the educational needs of targeted and diverse audiences. Managing/Developing funds to sustain programs. Using appropriate mass media to market and interpret the benefit and value of educational programs.				 Providing leadership for teamwork resulting in achievement of team and individual goals. Effective communication, coaching, mentoring, and conflict management skills. Effective performance management of staff. 		

	Promotion Criteria Chart						
AGENT	Evidence of Extension	Professional	Community &	Honors &	County Director		
Level II to	Programs	Development	Organizational	Achievements			
Level III			Leadership				
	Evidence of:	Evidence of:	Evidence of:	Evidence of:	Evidence of:		
	Developing, implementing,	Participation in	Serving in a leadership	Honors and	Active and engaged Ag		
	and disseminating innovative,	advanced, relevant	role for related	achievements	committee.		
	comprehensive, and timely	professional	professional	reflecting overall			
	programs to meet the needs of	development.	association(s).	growth and	Working with county		
	targeted and diverse clientele.			excellence in	government to establish an		
			Organizational	Extension	optimal, funded budget.		
	Programming progression in	Application of	leadership at the	programming.			
	scope, depth, or size over	advanced, relevant	regional or state level.		Management and		
	time.	professional			maintenance of physical		

	Promotion Criteria Chart						
AGENT Level II to Level III	Evidence of Extension Programs	Professional Development	Community & Organizational Leadership	Honors & Achievements	County Director		
	Using evaluation to demonstrate changes in knowledge, attitudes, skills, aspirations, and behaviors resulting in long-term economic and societal program impacts. Excellence in teaching. Providing leadership to create partnerships or collaborations to address the current and future needs of clientele. Integration of volunteers in ongoing programs in a variety of roles at multiple levels. Using appropriate mass media to consistently market and interpret the benefit and value of educational programs. Developing and managing external resources to enhance programming efforts.	development in county programming.	Serving as an effective mentor of interns, employees, or official protégé. Stewardship of relevant relationships, partnerships, and collaborations contributing to the effectiveness of Extension programming.	Honors and achievements reflecting overall growth and excellence in Extension programming by community leadership, partners or organizations.	resources to meet the needs of programs and staff. Responsible management of fiscal resources to address current and future program efforts. Strategic planning to meet future needs of programs and staff. Providing and managing technology to allow for program innovation and implementation. Leadership resulting in achievement of team and individual goals. Effective communication, coaching, mentoring, and conflict management skills. Effective performance management of staff.		

	Promotion Criteria Chart						
AREA SPECIALIST Level I to Level II	Evidence of Extension Programs	Professional Development	Community & Organizational Leadership	Honors & Achievements			
	Evidence of:	Evidence of:	Evidence of:	Evidence of:			
	Effective teaching illustrating planning, organization, implementation, and evaluation using research or evidence-based programming. Programming progression in scope, depth, or size over time. Using evaluations to demonstrate changes in knowledge, attitudes, skills, aspirations, and behaviors overtime. Programming impact shown in Annual Impact Statements. Established actively engaged networks, coalitions, and collaborations extending the work of Extension in serving clientele. Effectively implementing the program development process (The Tennessee Extension Program Planning & Evaluation Model) to address the educational needs of targeted and diverse audiences.	Participation in relevant professional development. Application of relevant professional development in area programming.	Membership and participation in related professional association(s). Networking effectively with clientele and partners. Organizational leadership at the regional level. Serving as a mentor, when appropriate.	Recognition by peers for achievement in Extension programming. Recognition for Extension programming or community leadership by partners or organizations.			

	Promotion Criteria Chart						
AREA SPECIALIST Level I to Level II	Evidence of Extension Programs	Professional Development	Community & Organizational Leadership	Honors & Achievements			
	Managing/Developing funds to sustain programs.						
	Using appropriate mass media to market and interpret the benefit and value of educational programs.						

	Promotion Criteria Chart							
AREA SPECIALIST Level II to Level III	Evidence of Extension Programs	Professional Development	Community & Organizational Leadership	Honors & Achievements				
	Evidence of:	Evidence of:	Evidence of:	Evidence of:				
	Developing, implementing, and disseminating innovative, comprehensive, and timely programs to meet the needs of targeted and diverse clientele. Programming progression in scope, depth, or size over time.	Participation in advanced, relevant professional development. Application of advanced, relevant professional development in area programming.	Serving in a leadership role for related professional association(s). Organizational leadership at the state or national level. Serving as an effective mentor of interns, employees, or protégé.	Honors and achievements reflecting overall growth and excellence in Extension programming. Honors and achievements reflecting overall growth and excellence in Extension programming by community leadership, partners or organizations.				
	Using evaluation to demonstrate changes in knowledge, attitudes, skills, aspirations, and behaviors resulting in long-term economic and societal program impacts.		Stewardship of relevant relationships, partnerships, and collaborations contributing to the effectiveness of Extension programming.					

	Promotion Criteria Chart						
AREA SPECIALIST Level II to Level III	Evidence of Extension Programs	Professional Development	Community & Organizational Leadership	Honors & Achievements			
	Excellence in teaching.						
	Providing leadership to create partnerships or collaborations to address the current and future needs of clientele. Using appropriate mass media to consistently market and interpret the benefit and value of educational programs.						
	Developing and managing external resources to enhance programming efforts.						