POSITION X2423  Extension Specialist, Farm Management

LOCATION  University of Tennessee, Institute of Agriculture, Extension, Agriculture & Resource Economics, UT Center of Farm Management, Trenton, TN (Gibson County)

SERVING  Weakley, Henry, Gibson, Carroll, Madison, Henderson, Hardeman, Chester, McNairy, and Hardin Counties

TARGET START DATE  April 1, 2024

SALARY AND BENEFITS  Salary is commensurate with training and experience. Benefits include group hospitalization and life insurance; State Employees Retirement; Workers’ Compensation; sick and annual leave; numerous University of Tennessee and state benefits programs, including liberal time off for holidays and longevity pay after three years of service; reimbursement for official travel.

JOB DESCRIPTION AND RESPONSIBILITIES  This position will work with regional, county, and state Extension staff, and other MANAGE team members in planning, developing, coordinating, implementing, reporting, and evaluating state, area, and county programs in farm and financial management, small rural agriculture-related business analysis and management, economics of alternative agriculture, and marketing.

Expectations:

• Deliver programs through workshops, meetings, seminars, farm and office visits, and direct counseling with farm families and small rural businesses.
• Teach farm and rural small agricultural-related business planning, decision-making, marketing, and feasibility analysis.
• Develop an effective Extension educational program
• Utilize economic outlook meetings, mass media, and other appropriate teaching methods in the delivery of educational programs.
• Maintain a close working relationship with the Regional Agricultural and Natural Resources Leaders, state staff in the Agricultural and Resource Economics Department, other state specialists, and agents in the designated area in order to support the total Extension education program
• Secure extramural funds through grants, fee-based programs, and gifts.
• Accurately report ANR program accomplishments and impacts into the UT Extension reporting system in a timely fashion.
• Provide leadership for a program of activities that meets the needs of all eligible clientele regardless of race, color, national origin, sex, age, disability, religion or veteran status.
• Assume other duties as assigned.
The UT Center of Farm Management Director and the Agricultural and Resource Economics Department Head will be administratively responsible for this position. The UT Center of Farm Management Director and the MANAGE Coordinator will provide program support and will have direct input on job performance.

**QUALIFICATIONS**

**Required:**
- Bachelor’s degree in Agriculture or a related field.
- Master’s degree in Agricultural Economics (Farm Management) or a closely related field. Preference will be given to applicants with experience in agricultural economics, farm management, agricultural finance, or related field. Applicants graduating prior to position start date are welcome to apply.
- Excellent written and verbal communication skills.

**TO APPLY:**

Please apply online by clicking this link:  
- External Applicants  
- Internal Applicants

Submit a complete application packet which includes a 1) letter of interest, 2) a resume or curriculum vitae, and 3) official or unofficial transcripts showing degree(s) conferred.

Questions about the position should be directed to Dr. Charley Martinez at cmart113@utk.edu.

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